

WHAT WE DO FOR AGENTS

We value each and every relationship we have with the independent insurance agent community. Our goal is to help you and your clients with all your business needs. We understand the challenges you have as an agent and that your client has in running their business. Help your clients by enrolling them into our organization - you will open a door to personalized services, discounts and knowledge.

We provide special incentives, discounts, programs and tools to help you and your clients:

- Statewide Lead Distribution Program
- Health Care Reform Connect™. What to know; what to do and essential tools.
- COBRA Administration – Only \$30.00 Per Month Up To 99 Lives. Special Discounts for Groups Over 100 Lives.
- FREE Premium Only Plan (POP), Section 125 Documents for Medical, Dental, Vision, Life, LTD, STD and HSA.
- FREE Summary Plan Descriptions (SPDs) for Medical, LTD, STD, Life, Dental and Vision.
- Discounted HRA Administration
- Discounted FMLA Administration
- Expert Processing of BCBSM e-MCS System Changes
- User Friendly Agent Web Site with Customized Tools.
- Low Membership Dues Structure
- New Member Orientations
- Ca\$h Incentives For New Members
- Special Agent Contests
- “Agent Only” Newsletters & Communication Updates
- Discounts on Non-Insured Health, Personal Security, Financial, Travel & Leisure Benefits
- Pet Insurance Program
- Group Life/AD&D and Short-Term and Long-Term Disability Products through Companion Life
- Voluntary Life, Short-Term and Long-Term Disability Products through Companion Life
- Voluntary Medical Worksite Insurance Products through Colonial Life
- Wellness Program
- Hospital Recovery Insurance Product through Life Secure
- HR Online Benefits Management Software Solution through BASIC Guru
- Temporary and Permanent Hiring Assistance
- Discounted Flexible Spending Account Program
- Payroll Services Program for Members
- Onsite Individual Enrollment Services Program on and off Marketplace
- Medicaid Enrollment Assistance Program
- Individual and Small Group Enrollment Assistance Services
- Plus, Over 100 Discounted Programs and Services Available to Your Clients

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