# **Big Value for Small Business**

## Insurance agents and their clients WIN with OneAmerica<sup>®</sup> through MichBusiness, in partnership with Benefit Profiles, Inc

#### **OneAmerica**<sup>®</sup>

- Employer-paid and Voluntary Life/AD&D, STD and LTD coverages for as few as two enrolled individuals
- 3-year rate guarantee
- Low minimum participation requirements
- Employee Assistance Program and Travel Assistance included at no additional cost
- Portability included for Voluntary Group Life with AD&D, Voluntary Short-Term Disability and Voluntary Long-Term Disability coverage
- Earn 15% commission on ALL OneAmerica® products available through MichBusiness!

#### MichBusiness

- Complimentary Summary Plan Description and Section 125 Premium Only Plan Documents (Over \$1,000 value)
- Complimentary BCBSM and BCN membership service, ongoing adds, changes and deletes
- Access to HR Assist—Great features including "Ask the HR Pro," including custom employee handbooks, and job descriptions and HR documents
- Discounts on BASIC Cobra and FMLA administration
- Plus, many more discounts, resources and programs for Employers and Employees

#### **Benefit Profiles Inc**

- Quoting, new business submission and ongoing service support for OneAmerica®
- EASE or Employee Navigator programs available
- Ongoing membership management in accordance with MichBusiness office for BCBSM/BCN

#### How it All Works

- Quotes can be requested through Benefit Profiles Inc or from your OneAmerica® sales representative.
- Both Benefits Profiles Inc and OneAmerica® are available to assist with any questions or necessary sales support.
- MichBusiness offers compliance programs including COBRA, FMLA, Summary Plan Description and Section 125 POP plan documents to assist your clients with their compliance needs.
- Benefit Profiles Inc will process all new business and coordinate with your agency for anything needed to complete the submission.
- Any ongoing service issues, such as billing, commissions or membership changes can be directed to Benefit Profiles Inc.

Reach out to MichBusiness, your OneAmerica® Representative or Benefit Profiles Inc today for more details on this new offer!

### **MichBusiness**

explore | connect | thrive

#### 586.393.8800 • michbusiness.com • #michbusiness

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